

Instant UpRight Sells Tallescope to Aluminium Access Products

Instant UpRight, the world's largest manufacturer of Aluminium Tower Systems has sold the design, manufacturing, sales and distribution rights for the Tallescope product to Aluminium Access Products Ltd of the UK.

Aluminium Access Products (AA Products) which is headed up by Frank Partington and Robert Deakin was established in 2001 and is based in Leigh, midway between Liverpool and Manchester. The company who are approved service engineers for Tallescopes, work platforms and aluminium scaffolding, also provide PASMA and IPAF Training courses. AA Products will manufacture the Tallescope at its UK premises and sell it internationally. They are already selling the product into Dubai and parts of mainland Europe.

The Tallescope is a one-person aluminium telescopic work platform which is manually operated. Three standard models and two elevator models are available. The product was first manufactured in the 1970's with design changes made in the late 1980's. Over the years the Tallescope has had its greatest sales success in theatres but is also sold into retail and leisure facilities. Most theatres around the UK are still using the Tallescope due to its simple erection, compact folding design and low cost to purchase.

Arne D-H, Instant UpRight's Sales & Marketing Director sees the sale of the Tallescope to AA Products as a way to develop the product further, enabling Instant UpRight to focus on the mainstream tower business.

Frank Partington commenting on behalf of AA Products believes that the move "will benefit all current Tallescope owners who already use them for parts, repairs and Certification. We can give a full service now plus concentrate on developing the market".

Images:

- Image 1 Frank Partington, Aluminium Access Products (AA Products)
- Image 2 Tallescope at AA Products base in Leigh.
- Image 3 Tallescope – compact and ease to store
- Image 4 The Tallescope has been successfully sold since the late 1970's all over the UK.

Image 1



Image 2

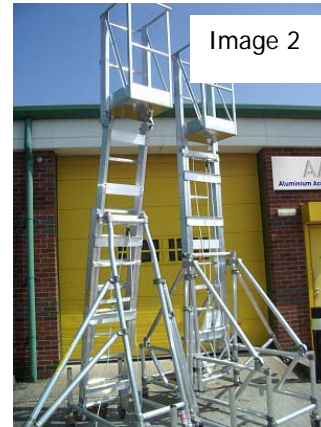


Image 3



Image 4



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